

# Sell with Soul The Smart Agents Guide to an Extraordinary Career in Real Estate

---



## BOOK DETAILS

- Author : JENNIFER ALLAN
- Pages : 188 Pages
- Publisher : AuthorHouse
- Language : English
- ISBN : 1425968813

[↓ DOWNLOAD](#)

## BOOK SYNOPSIS

Engaging...Highly Readable...Clear and Informative...Fantastic...Phenomenal...Fun to Read...Excellent Content...Loved It! In *Sell with Soul*, Jennifer Allan shares her rise from a nervous rookie agent to a successful real estate broker in this warm, witty and relatable guide. This book is an answer to every new agents daily quandary: "What do I need to do today to succeed and how do I do it? *Sell with Soul* is written by a "real" real estate agent - one who is willing to share her early insecurities, mistakes and missteps with you. She describes everyday dilemmas and creative solutions to them, shows you innovative marketing plans and concrete organizational tools. Jennifer's strategies are simple and clear, and will save you a tremendous amount of time figuring out what really works...and what probably doesn't. Most importantly, Jennifer shows us that you can be a successful real estate agent and still have "soul"- that is, to be a positive, honorable and respectful person. That even though you work on commission, you can adhere to the "Golden Rule" and be proud of how you handle yourself and your business. New agents will be inspired and well-equipped to begin their real estate adventure after assimilating the soulful approach Jennifer delivers in this insightful, well-written guide." Early Reviews for *Sell with Soul*! "Sell with Soul has all the excitement of a good novel, yet it delivers tons of solid information. It is a refreshing change from cookie-cutter business and how-to books that forget to put the reader into the equation." "Not only informative and highly readable, its witty, charming and a good read. Jennifer really draws you into her world and makes you interested in it. Real estate her way sounds as if its fun and rewarding." "Sell with Soul is a must-read for any real estate professional earning less than than \$150,000 per year. It provides a clear picture of how ethical business practices can do far more to make you a winner than any persuasive sales tactics."

**SELL WITH SOUL THE SMART AGENTS GUIDE TO AN EXTRAORDINARY CAREER IN REAL ESTATE** - Are you looking for Ebook *Sell With Soul The Smart Agents Guide To An Extraordinary Career In Real Estate*? You will be glad to know that right now *Sell With Soul The Smart Agents Guide To An Extraordinary Career In Real Estate* is available on our online library. With our online resources, you can find *Applied Numerical Methods With Matlab Solution Manual 3rd Edition* or just about any type of ebooks, for any type of product.

Best of all, they are entirely free to find, use and download, so there is no cost or stress at all. *Sell With Soul The Smart Agents Guide To An Extraordinary Career In Real Estate* may not make exciting reading, but *Applied Numerical Methods With Matlab Solution Manual 3rd Edition* is packed with valuable instructions, information and warnings. We also have many ebooks and user guide is also related with *Sell With Soul The Smart Agents Guide To An Extraordinary Career In Real Estate* and many other ebooks.

We have made it easy for you to find a PDF Ebooks without any digging. And by having access to our ebooks online or by storing it on your computer, you have convenient answers with *Sell With Soul The Smart Agents Guide To An Extraordinary Career In Real Estate*. To get started finding *Sell With Soul The Smart Agents Guide To An Extraordinary Career In Real Estate*, you are right to find our website which has a comprehensive collection of manuals listed.